



YOUR NEW ZEALAND MANUFACTURED ORGANIC SOLUTION
TO A CLEAN GREEN ENVIRONMENT

POLYTEC Case Study - MAY 2023

- 👁 Polytec Facility - South Island with approximately 2000 staff and students on site. Hygiene Servicing Company had the contract to service sanitary units, contract for 3 years. Units were serviced fortnightly, monthly and 6 weekly depending on perceived usage. Now cleaners on site servicing Hygiene Units as required. Over the last 8 months including 5 weeks of Covid-19 lock down the Polytec have purchased 4 cartons (100 cartridges per carton). With the addition of holidays throughout the year including December and January, the Polytec have done the following calculations.

CALCULATIONS

After the initial set up of a one off purchase of the Hygiene Units

1st year's savings was 72.6%

2nd year's savings was 81.9%

3rd year's savings was 81.9%

Polytec usually sign a 3 year contract for hygiene servicing. After bringing this service in house they have **saved 78.8% over a 3 year term.**

FEEDBACK FROM CLIENT

- 👁 We were getting charged for more sanitary units than were actually on site.
- 👁 We had a servicing contract in place for 3 years we were not getting the service which was agreed to. This led to numerous complaints on a regular basis.
- 👁 Since undertaking our own management of servicing the Hygiene Units we have had zero complaints.
- 👁 We found the serviced sanitary units were unhygienic due to the state of the modesty flaps, which was not addressed by the servicing Company. Now we have a **new** modesty flap on **every** service and replace the cartridge when required with ease. Saving time and phone calls.
- 👁 Would highly recommend this change to self-management of Hygiene Units and also our change to using Bio-Zyme Cleaner as our **one** cleaning product now used throughout our facility. This change has been well received by our cleaners and staff with excellent results on site.
- 👁 Astounded at cost savings and cleaning staff's willingness to self-manage the Hygiene Units. We see the benefits of the environmentally preferable self servicing units and Bio-Zyme cleaning product. Without our Staff's support this would not have been possible. Big thank you to them also. *'We have considerably reduced our carbon footprint onsite by choosing this new model for our Polytec facility.'*

Craig McKenzie
Polytec Facilities Manager

Bio-Zyme NZ Ltd

88 Treffers Road, Wigram Park - Christchurch
0800 246 9963 | office@bio-zyme.co.nz
www.bio-zyme.co.nz